



Turning Distractions Into Income Producing Activities *Study Guide*

Welcome everyone to “**Turning Distractions Into Income Producing Activities.**” Let's make a decision right now that through your participation in our webinar you'll break the distractions that are preventing you from having more abundance, fulfillment and happiness! *Are you ready for a breakthrough?*

First Success Principle: Focus on your most important priorities and don't sweat the small stuff

First, having a clear picture of what you want and why you want it!

Second, creating a clear blueprint of action items to obtain what you want!

Third, making choices that increase your vitality and have you feel empowered!

Self

What do I love to do for myself?

What choices make me feel healthy?

What recreation brings me fulfillment?

Who do I enjoy being with? Who lights me up?

Spouse/Significant Other

What attracted me to my spouse originally?

What mutual activities do we enjoy doing together?

Finish this sentence. When I am at 100% with my spouse I...?

What choices would improve our marriage?

Children/Most important relationships

Whether you live by yourself, with a spouse, a significant other, or have a family of eight, it's imperative to have at least one experience a week where you come together and celebrate relationship.

If this doesn't happen, your spirit becomes unfulfilled and separate from life. Our spirits yearn to be around those who we love, those who fuel us and bring us joy.

You may want to list your most important relationships before you ask yourself the following questions!

Why is this relationship important to me?

What might bring more value to this relationship?

Looking through the lens of this person, what would bring them greater fulfillment in our relationship?

Career

What is the most important goal you have for your business? Meaning what do you truly desire achieving? What's your greatest vision? What do you want?

What is the single most important objective you have for your business within the next 90 days? Do you want to...

- Increase your income? How much do you want to earn?
- Sponsor a certain number of new team members
- Promote to the next level
- Increase your personal sales? Schedule a consistent number of live parties, virtual parties or one on one apt.

When you know what you want, it actually leads you to the activities and education that will support the fruition of your desires while simultaneously providing you with more joy, fulfillment and abundance.

What do you need to learn or focus on that will drastically increase your results? We'll discuss income producing activities toward the end of the webinar.

Challenge:

Here's your first challenge. Your formula for success!

- A. Answer the questions for each of the four categories of your life.
- B. What commitments will I make that would greatly improve my ideal outcome in this area of my life?

Second Success Principle: Focus on activities that increase your income and get you new contacts:

What is an income producing activity? An income producing activity brings you abundance and propels you closer to your ideal outcome.

I have a few questions I want to ask you? Grab a pen or locate your keyboard and get these down in writing. It's a wakeup call that may lead you to acting on your ideal outcome.

On a scale of 1 - 10, how do you feel about your average monthly personal sales volume and income?

What would be ideal? Would you have an ideal amount of live parties, on-line parties, re-orders or if you're in network marketing, have a certain amount of live presentations or virtual presentations or a combination of both. Would be ideal? Write that down now.

If I had a magic wand and all of a sudden you had the ideal number of events scheduled within four weeks regardless if they were virtual or live parties, events or one-on-one appointment, how many events, parties or one-on-one appointments would you have scheduled in the next four weeks.

Million Dollar Protégé Gold Membership Program



The program for direct sales professionals who want consistently high sales, high personal recruiting, huge results and *more time for what matters*. Build your personal business and unlock your potential with Lifeline's best resources at an AMAZING price— and get **membership for LIFE!**

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Nine online self-paced ecourses to build your ideal business, increase your income, leverage your time and live an empowering life!



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30-Day Recruiting Mastery Boot Camp



Designing a Life & Business Plan



Rev Up Your Sales & Recruiting through Facebook Parties, Facebook Opportunity Events and Social Media Secrets



Launching the New Year With an Ideal Personal Business and Income



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BONUS: Specially Priced Coaching & Group Coaching Opportunities

Protégé Gold Coaches, *Jennifer Andersen* and *Christina Hanthorn*, lead Group Coaching and Masterminding groups each quarter. This is a specially priced offering that is completely optional but a big bonus!



Jennifer Andersen



Christina Hanthorn

Special Price – This Event Only:

\$5,300 Value

~~12 payments of \$67~~
12 payments of \$37
 Total \$444
 (Regularly \$804.00)

~~4 payments of \$137~~
4 payments of \$87
 Total \$396
 (Regularly \$548.00)

~~1 payment of \$487~~
1 payment of \$297
 (Regularly \$487.00)

Read all about it at: www.MillionDollarProtege.com/gold

Third Success Principle: Plan your day and week in advance and follow through

Performers follow a plan and their plan is congruent to what they want. They have an action plan and it's apparent in their calendar and that's why their clarity is much greater than those that just depend on their mind.

Step one: ask yourself, "What fixed appointments do I have scheduled within the next 48 hours and what do I need to complete or prepare?" A fixed activity means it's something that you're committed to that involves other people and usually someone is expecting you.

Step two: ask yourself, "What am I committed to accomplish prior to the end of the day?" This is your non-negotiable list. You're committed to finish a project or a task and to be of integrity with your word.

Step three: ask yourself, “What will I do or complete if time allows?” This list supports step two...your commitment list....meaning it allows you to stay focused on what’s most important which of course is your commitment list.

Step four: ask yourself “Who will I attempt to connect with tomorrow and what is my intent during the conversation?”

Step five: ask yourself “What attributes will I focus on throughout the day? Success derives from who we are not what we do. I have found this question to be priceless in my own life. I have also found that this question works best when I ask myself this question during my morning gratitude prayer.
